



## Testimonial: San Angelo Car Care

San Angelo Car Care, dba Meineke Car Care Center, is located in San Angelo, TX and has been a Meineke center since 2012.

Owner Tony Ronayne knows his way around a shop and shared his perspective on why he found PitPack® to be so valuable to their operations.



### How long have you had PitPack in your shop?

“We’ve had PitPack in our shop now for a year and a half, as soon as we joined the Chevron National Oil Program available to Meineke dealers. I need to carry a broad selection of products and viscosities and Chevron provides the racks at no charge, so I ordered two, 8-box racks, at the same time. I knew, at that stage, the range of products I would need as our car count has always been high (150-180 cars per week) so I needed ample storage to support my high mileage, synthetic, synthetic blend, and diesel oil changes.”

### What was the biggest benefit that you noticed right away?

“No doubt it was the convenience of having all of the PitPack product stored and organized in one location that keeps it simple for my guys. We have all of our Havoline® ProDS Full Synthetics on the top shelf and Havoline High Mileage oils on the bottom shelf. We carry some of our Delo Diesel oils on the other rack. If I were storing all of these products in quart bottles, I’d need a lot more space.”

### Are premium oils becoming more of a focus for your store similar to the growing industry trend?

“Yes, no question. I will tell you that I’ll be bringing in Havoline ProDS Full Synthetic Euro 5W-40 in PitPack as part of my next order. I have been buying the Euro 5W-40 in bottles and don’t want to bring in a 55-gallon drum which would impede my cash flow, so I’ll really save by buying it in PitPack. It’s a big cost savings and really is a no-brainer, very simple decision.”

### Do you find there’s more pressure to carry a larger variety of motor oil grades to meet OEM spec requirements?

“The PitPack offering justifies its existence with 21 different products to choose from to help tailor my offering based on my area’s demographics. PitPack also gives me the flexibility to adjust the products I stock based on my needs while still offering a wide range of products. With PitPack, we always have the correct product for my customers’ vehicle needs.”



### What advice would you give to other operators in your industry that are still using quart bottles?

“I would absolutely suggest that they consider moving to PitPack. It’s very worthwhile, no question. It saves on space, it’s convenient for the technicians, and the biggest benefit for me is the cost savings of moving from quart bottles to PitPack. I’m not sure why anyone wouldn’t consider it.”

*For more information on the Chevron PitPack program, please contact Scott Cushing at 423-322-5488.*