

LOOKING TO REDUCE TOTAL OPERATING EXPENSES?

Lost durability could be costing you



Lost Durability: Using an oil that isn't optimized for your equipment decreases asset life, and can require more frequent engine overhauls—costs that could otherwise be avoided.

In this example, we can see the costs of using a 10W-30 CK-4 engine oil compared to Delo 400 ZFA 10W-30 which extends the time between engine overhauls to 1 million miles across one fleet. Per truck, this averages out to an additional 2.5K miles, or two and a half additional years on the road.

Regional Trucking Co. Comparing costs from using an unoptimized vs. optimized engine oil.



$$\times 200 \times 100K$$

Miles per year

10W-30 CK-4
 Engine overhaul **750K**
Miles
 Rebuild duration **7.5**
Years



Delo 400 ZFA 10W-30 (FA-4)
 Engine overhaul **1M**
Miles
 Rebuild duration **10**
Years

Repair Labor Downtime **\$1,833** \times 200  $=$ **\$366.6K UNNECESSARY ANNUAL COSTS**

Per truck annually