



**“We have experts in each segment that can talk to our customers in their own language.”**

## **Finding a trusted industry specialist who truly understands the pain points and needs of your operation is worth its weight in clean oil.**

There’s just something different about a company that’s family owned and operated. Call it history. Call it dedication. Call it passion. When there’s over 75 years of tradition driving the competitive spirit and nurturing every customer relationship, the level of service goes beyond providing premium quality products—to a commitment that makes Hunt & Sons a genuine partner in your success.



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### **CHEVRON PARTNER**

Hunt & Sons, Inc.  
Headquarters in Sacramento,  
California, Family owned  
& operated since 1946

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### **SPECIALTY**

ISOCLEAN Certified Lubricants

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### **INDUSTRIES SERVED**

Agriculture, Construction,  
Mining, Manufacturing

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### **REGIONS**

Northern California, Nevada, Utah,  
Montana, Idaho

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**New oil can be handled up to 8X by the time it reaches your equipment.**

**Q: Tell us a bit about the history of your company.**

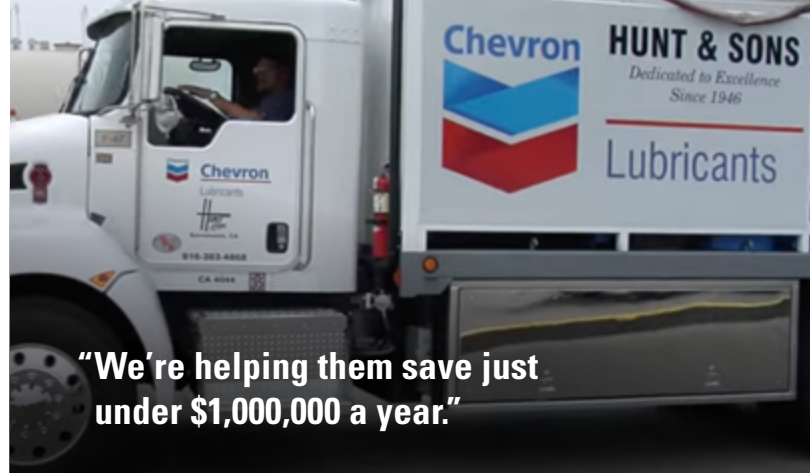
Hunt & Sons was founded by Warren Hunt II in 1946, as a distributor of Chevron products in Sacramento. Over the years, the company has grown both organically and through acquisitions, with teams now serving customers in Northern California, Nevada, Utah, Montana and Idaho.

**Q: What sets you apart from other marketers?**

What makes us unique is the depth of our industry-specific knowledge. We know our customers' business, whether it's construction, mining or manufacturing, and we have experts in each segment that can talk to those operators in their own language. Our team is also extremely well informed on technological product advances as well as industry regulations and environmental compliance issues and how they impact our customers.

**Q: How important is lubricant cleanliness to an operation?**

Proper oil storage and handling is an important aspect for improved equipment reliability and something that is within their control. We educate our customers on where contamination can come from, and the importance of preventing it from occurring in the first place. Then we talk to them about the importance of using ISOCLEAN products to get the most life and productivity out of their equipment.



**"We're helping them save just under \$1,000,000 a year."**

**Q: Can you share an example of how the ISOCLEAN program has helped a customer?**

One of our customers is a large steel company. Prior to implementing the ISOCLEAN program they were losing two servo valves a month, and one babbitt bearing a year. The servo valves cost \$35k each and the bearings are \$125k. Now, they might lose one servo a year and they've had no bearing issues in five years. We're helping them save just under a million dollars a year.

**Q: What advice would you have for a company looking to improve equipment reliability and grow uptime?**

I'd encourage them to take a step back and look at how they're doing things. When we walk the floor of a facility, we see things that can create an issue and we address them. We don't just walk in and say, "hey, we've got clean oil to sell you." By understanding their business and focusing on the cultural change that the ISOCLEAN program provides, we put our money where our mouth is and generate results.

**How clean is your oil? Typical new oil can contain up to 32X more contaminant particles than what the OEM deems acceptable.**



**“We try to find ways that we can help our customers cut costs in maintenance and downtime and ISOCLEAN allows us to do that by preventing contamination in their equipment.”**



**Our ISOCLEAN lubricant services include:**

- On-Site Lubricant Purification
- Lubricant Dehydration and Filtration
- Varnish Mitigation and Removal
- Tank Decontamination
- High-Velocity Oil Flushing
- System Decontamination
- System Audits and Condition Monitoring

We also sell lubricants purified using the ISOCLEAN process. For more information, visit our [lubricant products](#) page.

**Ready to minimize downtime,  
reduce maintenance costs  
and extend equipment life?  
Let's talk.**

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